BUSINESS MODEL





PARTENAIRES

ACTIVITÉS CLEFS

PROPOSITION DE VALEUR

RELATION CLIENTS

+ EXTERNALITÉS

RESSOURCES CLEFS

SEGMENTS DE MARCHÉ

DISTRIBUTION



STRUCTURE DE COUTS



SOURCES DE REVENUS ET PRIX

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Date **O6 April 2025**Version **X.Y**



IMPLEMENTATION

SOCIAL VALUE PROPORSITION

WHAT DIFFERENCE DO YOU HAVE?

IMPLEMENTATION

PARTNER

- Network
- Investor

DELIVERY

- In the city
- Other city
-
- Innovative
 - Following the time
 - WHAT SOCIAL IMPACT MEASURES DO YOU USE?
 - Decide on a framework
 - Get the timing right

COSTUMER SEGMENTS

Full market

coverage

ECONOMIC ENVIRONMENT

- Competitor
- Inflation

SALES & MARKETING

- Promotion
- Choose the right Brand Ambassador

COMPETITORS

Companies engaged in the same field

FINANCE

COST OF DELIVERY

- Transportation
- Salary

SURPLUS

Investor

REVENUE

Asset sale

Licensing